

## **Coaching for Success**

## **Course Description:**

Develop the mindset necessary to truly coach others towards higher levels of performance. Coaching is a process of pulling out the hidden potential within others to accomplish the organizational mission, vision, and goals. It fosters internal change, which in turn leads to external transformation.

## **Course Objectives:**

In this course, participants learn the tools and knowledge necessary to effectively coach their teams, fostering motivation and enhancing performance. They will learn essential coaching techniques to unlock hidden potential, drive employee engagement, and provide impactful feedback.

In this course, participants will:

- Learn the keys to effective coaching in today's world.
- Understand how coaching pulls out the hidden potential that exists within their team members.
- Learn how through coaching, you can create a higher level of employee engagement.
- Understand your role as a coach.
- Understand what drives behavior and how to create lasting change.
- Learn The GROW Model of Coaching.
- Learn how the Coaching Process gets your "Coachee" Unstuck!
- Learn how to give effective feedback.